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# **BOSCH LIMITED INVESTOR PRESENTATION**

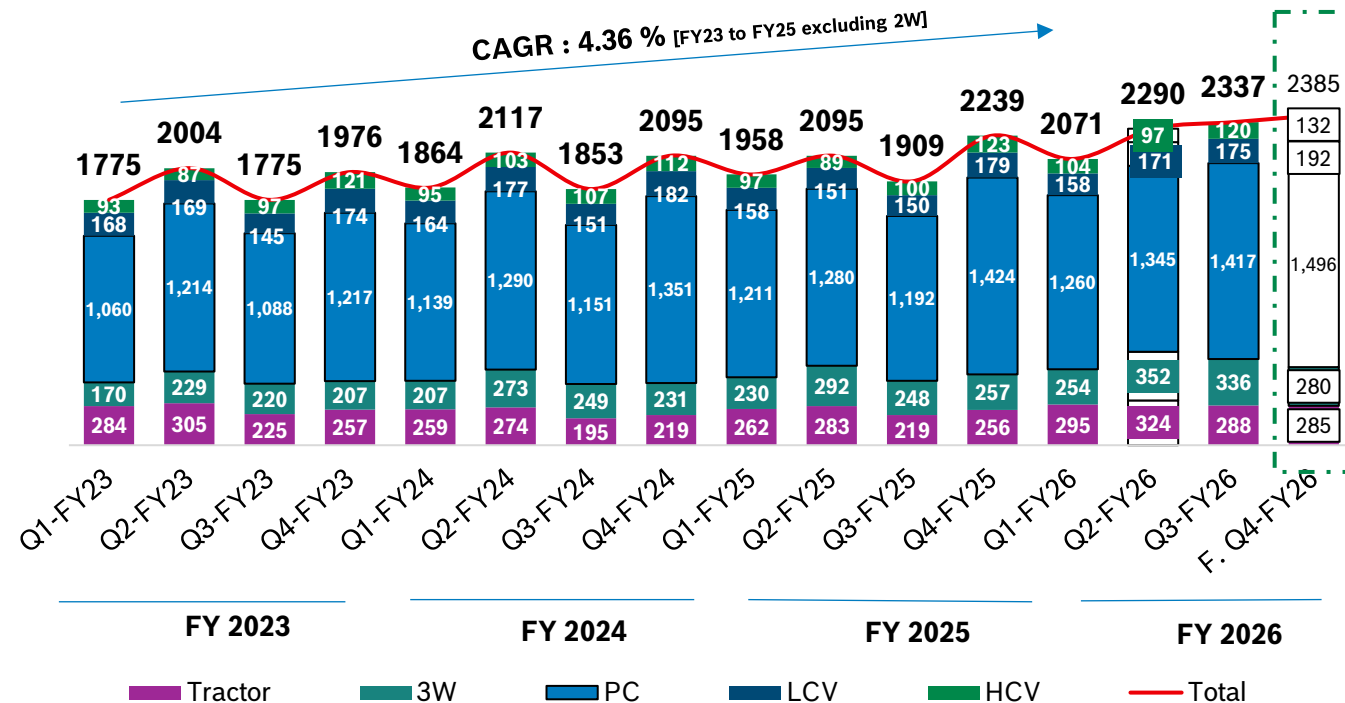
Quarterly Results December 30, 2025

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February 09, 2026

# Production

Volumes in '000s









	FY2025-26 Q3			FY2025-26 Q1-Q3 YTD	
	Volumes	%Change w. Q3-FY25	%Change w. Q2-FY26	Volumes	%Change w. Q1-Q3 YTD FY25
	120	+21%	+24%	322	+12%
	175	+16%	+2%	504	+10%
	1,417	+19%	+5%	4023	+9%
	336	+36%	-5%	942	+22%
	288	+32%	-11%	907	+19%
<b>Total</b>	<b>2,337</b>	<b>+22%</b>	<b>+2%</b>	<b>6,697</b>	<b>+12%</b>
	6,839	+14%	-2%	19,975	+8%

Indian automotive sector recorded a synchronized upturn in Q3 FY26, underpinned by festive momentum, policy support (GST2.0), and revived consumer confidence.

3W – Three-Wheeler, PC –Passenger Cars, HCV –Heavy Commercial vehicles, LCV - Light Commercial Vehicles

# Automotive Market Prognosis | Production Outlook

	Peak	FY	FY24 Actual	FY25 Actual	FY2026 Low	FY2026 High
	5.11	2025	4.93	5.11	5.47	5.51
	0.67	2024	0.67	0.64	0.68	0.69
	0.48	2019	0.42	0.41	0.43	0.45
	1.07	2023	0.95	1.02	1.18	1.19
	1.27	2019	0.96	1.03	1.21	1.22
	24.50	2019	21.79	24.26	26.26	26.27

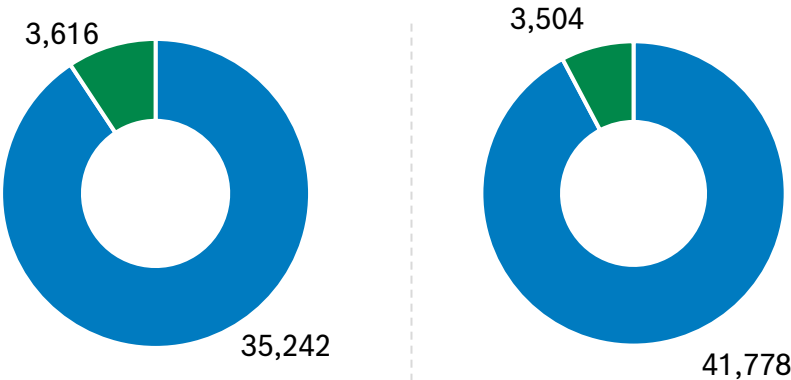
Unit of Measure in **Mio vehicles for FY (April-March)**

# Sector-wise sales performance

Amounts in mINR

- Mobility solution
- Consumer Goods

Q-on-Q



Oct-Dec '24

Oct-Dec '25

Oct-Dec '24 vs Oct-Dec '25 (Q-on-Q)



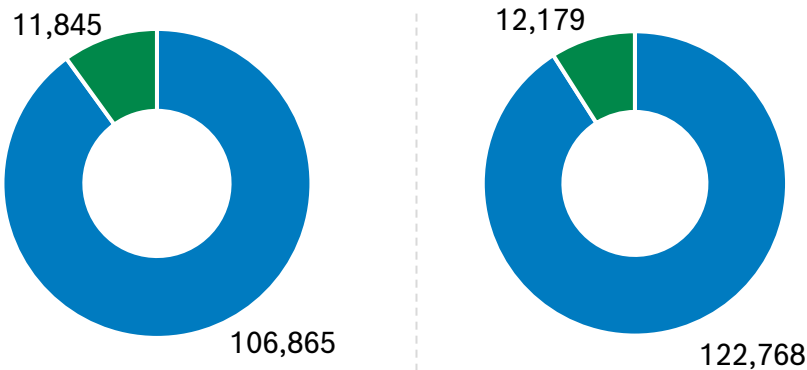
**Mobility business has grown by 18.5% driven by growth in:**

- Power Solutions by 19.5%
- Mobility Aftermarket by 5.3%
- 2-Wheeler segment by 58.3%



**Consumer goods segment declined by 3.1%**

9M FY'25 vs 9M FY'26



Apr-Dec '24

Apr-Dec '25

Apr-Dec '24 vs Apr-Dec '25 (9M FY'25 vs 9M FY'26)



**Mobility business has grown by 14.9% driven by growth in:**

- Power Solutions by 14.1%
- Mobility Aftermarket by 4.8%
- 2-Wheeler segment by 71.1%

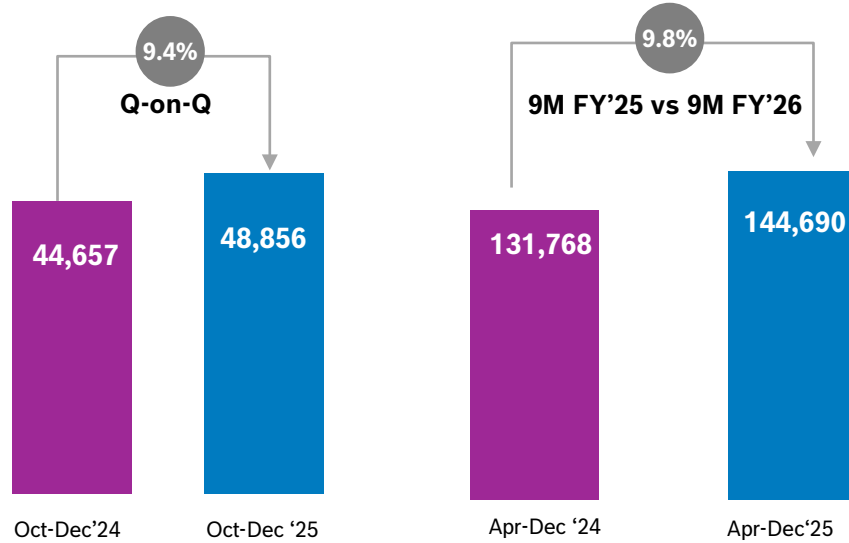


**Consumer goods segment grew by 2.8%**

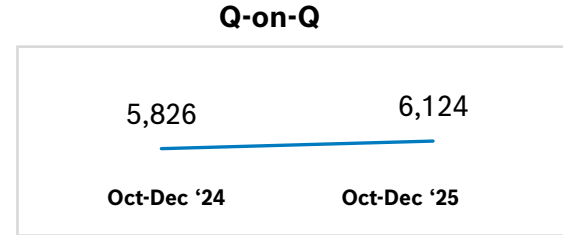
# Bosch Ltd | Investor Con-call Q3 FY25-26

## Key Financial Highlights

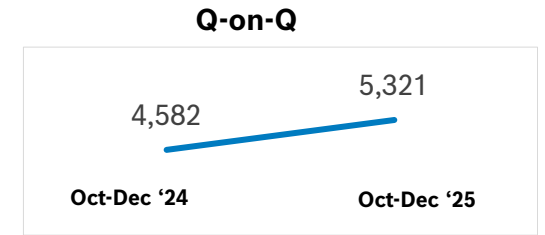
Amounts in mINR



### Revenue from Operations



### EBITDA



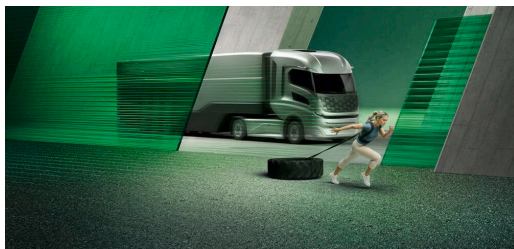
### Profit After Tax

- **Revenue from operations grew +9.4% Q-o-Q**  
Driven by growth in Power Solutions by 19.5%, Mobility Aftermarket business by 5.3% and 2-Wheeler powersports by 58.3%
- **Revenue from operations grew +9.8% 9M FY'25 vs 9M FY'26**  
Driven by growth in Power Solutions by 14.1%, Mobility Aftermarket business by 4.8% and 2-Wheeler powersports by 71.1%

- **EBITDA grew +5.1% Q-o-Q and +12.4% 9M FY'25 vs 9M FY'26**  
Absolute growth in EBITDA is mainly driven by favorable product mix and optimization of expenses
- **Profit After Tax (PAT) grew +16.1% Q-o-Q and +50.8% 9M FY'25 vs 9M FY'26 of revenue from operations**  
Increase mainly on account of improved EBITDA and profit on sale of "Video solutions, Access and Intrusions and Communication systems" business



# Highlights



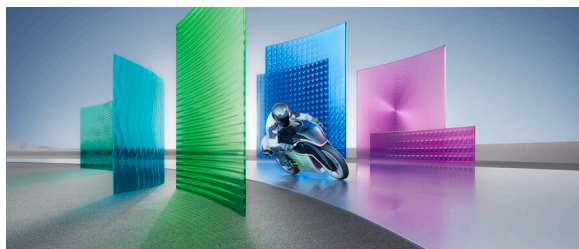
## Power Solutions

### Strong Market Growth

- Demonstrated strong growth on the back of broad-based strength across all vehicle segments, spearheaded by exceptional performance in the Tractor and Heavy Commercial Vehicle (HCV) segments.

### Recognitions

- Bosch Limited's Bidadi Plant recognized:
  - ❑ **CII Supply Chain and Logistics Excellence (SCALE) Awards 2025:** Honored for "Digital Excellence" and "Digital Innovation in Logistics".
  - ❑ **CII Kaizen Awards 2025:** Secured the "Champions Trophy" and "Challengers Trophy" in the Productivity and Quality categories, respectively.



## Two-Wheeler and Powersports

### New Launches

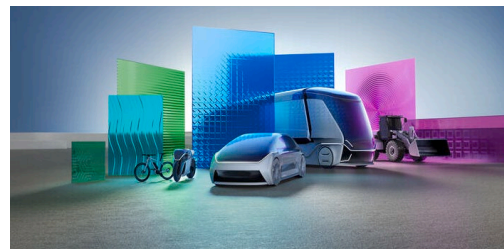
- Powered by advanced Bosch systems, the launch of TVS Apache RTX 300 marked a bold new chapter in the Apache legacy.
- Another notable vehicle launch is the Harley X440 T, which integrates Bosch powertrain & safety systems along with value added features (VAF's).

### Record Sales Milestones

- Building on the successful production ramp-up for OBD-II requirements, 2025 became a landmark year for our mini-heated lambda sensors.

### Showcased rider-focused innovation

- True to our 'By riders, for riders' philosophy, at EICMA 2025, Bosch showcased innovations aimed at enhancing performance and convenience, reinforcing our commitment to the end-user experience.



## Mobility Aftermarket

### Strong Rebound

- Demonstrated strong resilience with a rebound after the initial GST 2.0 impact in October.
- Capitalized on a synchronized upturn in the automotive sector, driven by festive momentum, policy support (GST 2.0), and revived consumer confidence.

### Standout Performance

- The original equipment (OE/OES) block was catalyst for growth, leveraging the positive market conditions.
- Exceptional performance in core product groups, led by Diesel Systems, Wiper Systems, and Braking Systems.



## Power Tools

### Sustained Cordless Momentum

- Double-digit growth for 4 consecutive years.

### Successful New Product Launches

- Key new products, including our angle grinders with paddle switches, a new affordable planer, and the new cordless impact wrench, contributed significantly to sales.

### Market expansion:

- "Standard Line": Established new range with 100+ distributors.
- "Hand Tools": New business segment achieved 100 mINR within its first year.

### Strengthened Market Presence

- Expanded dealer network to 1800+, reaching 25,000 retail points in 1600+ towns.



**THANK YOU**