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# BOSCH LIMITED INVESTOR PRESENTATION

Quarterly Results March 31, 2025

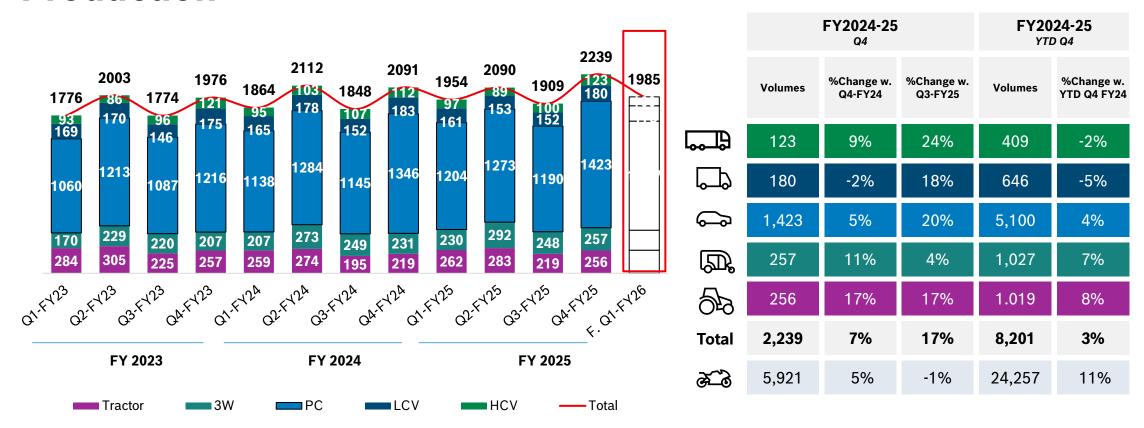
May 29, 2025



#### **Bosch Ltd | Investor Con-call Q4 FY24-25**

## **Production**

Volumes in '000s



Auto market in Q4 FY25 was driven by strong tractor and three-wheeler demand and steady passenger car sales. Commercial vehicle performance remained modest, reflecting stable transport activity.

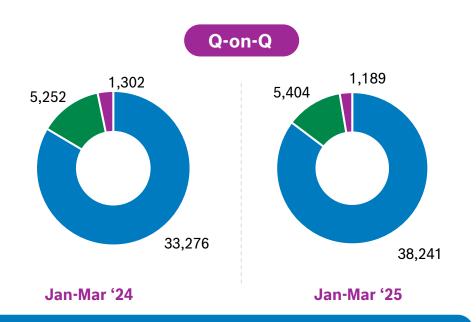
## **Automotive Market Prognosis | Production Outlook**

	Peak	FY	FY24 Actual	FY25 Actual	FY2026 Low	FY2026 High
	5.10	2025	4.93	5.10	5.28	5.48
	0.48	2019	0.38	0.43	0.41	0.42
	0.67	2024	0.66	0.67	0.66	0.68
56	1.07	2023	1.00	0.99	1.05	1.08
	1.25	2019	0.82	0.93	1.08	1.11
<u>6</u>	25.1	2019	19.67	20.58	25.77	26.5

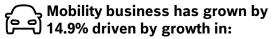
Unit of Measure in Mio vehicles for FY (April-March)



## **Sector-wise sales performance**



#### Jan-Mar '24 vs Jan-Mar '25 (Q-on-Q)



- Power Solutions by 16.9%
- Mobility Aftermarket by 7.9%
- 2-Wheeler segment by 21.4%

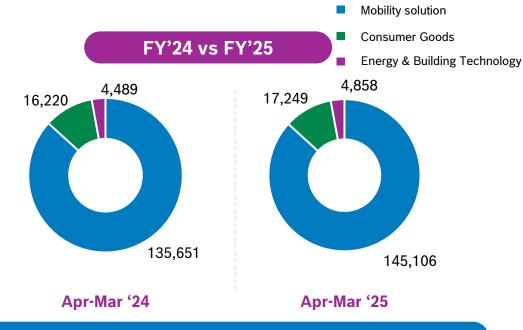


Consumer goods segment grew by 2.9%



🗠 Energy & Building **Technologies** business has declined by 8.7%

#### Amounts in mINR



#### Apr-Mar '24 vs Apr-Mar '25 (FY'24 vs FY'25)



Mobility business has grown by 7.0% driven by growth in:

- Power Solutions by 5.8%
- Mobility Aftermarket by 8.4%
- 2-Wheeler segment by 18.5%



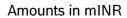
**Consumer goods** segment grew by 6.3%

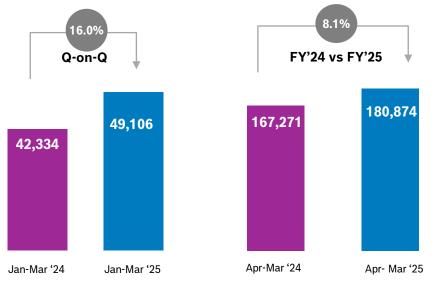


**Energy & Building Technologies** business has grown by 8.2%



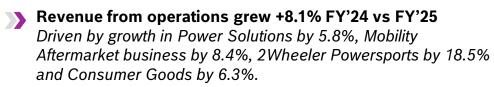
## **Key Financial Highlights**

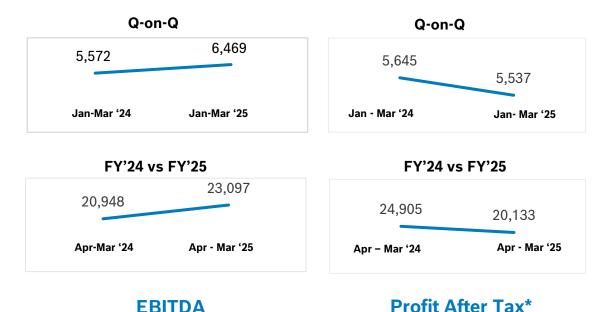












\* Including exceptional items

- EBITDA grew +16.1% Q-o-Q and +10.3% FY'24 vs FY'25 Absolute growth in EBITDA is mainly driven by revenue growth and improvement in material cost.
- Profit After Tax (PAT) stood at 11.3% vs 13.3% (Q-o-Q) and 11.1% vs 14.9% (FY'24 vs FY'25) of revenue from operations Reduction in PAT is mainly on account of tax adjustments of earlier years and one-time exceptional items in PY.

## **Business Update**









- NOx line inauguration in Bidadi Plant.
- Bosch's 'Sensorless Quickshift' Wins CII Innovation Award
- Bosch Power Tools launches new Hand Tools range; also expands the portfolio with advanced Industrial Tools.
- Bosch bags FPJ's 'Best Annual Report Award' in the Auto Sector



# **THANK YOU**

