



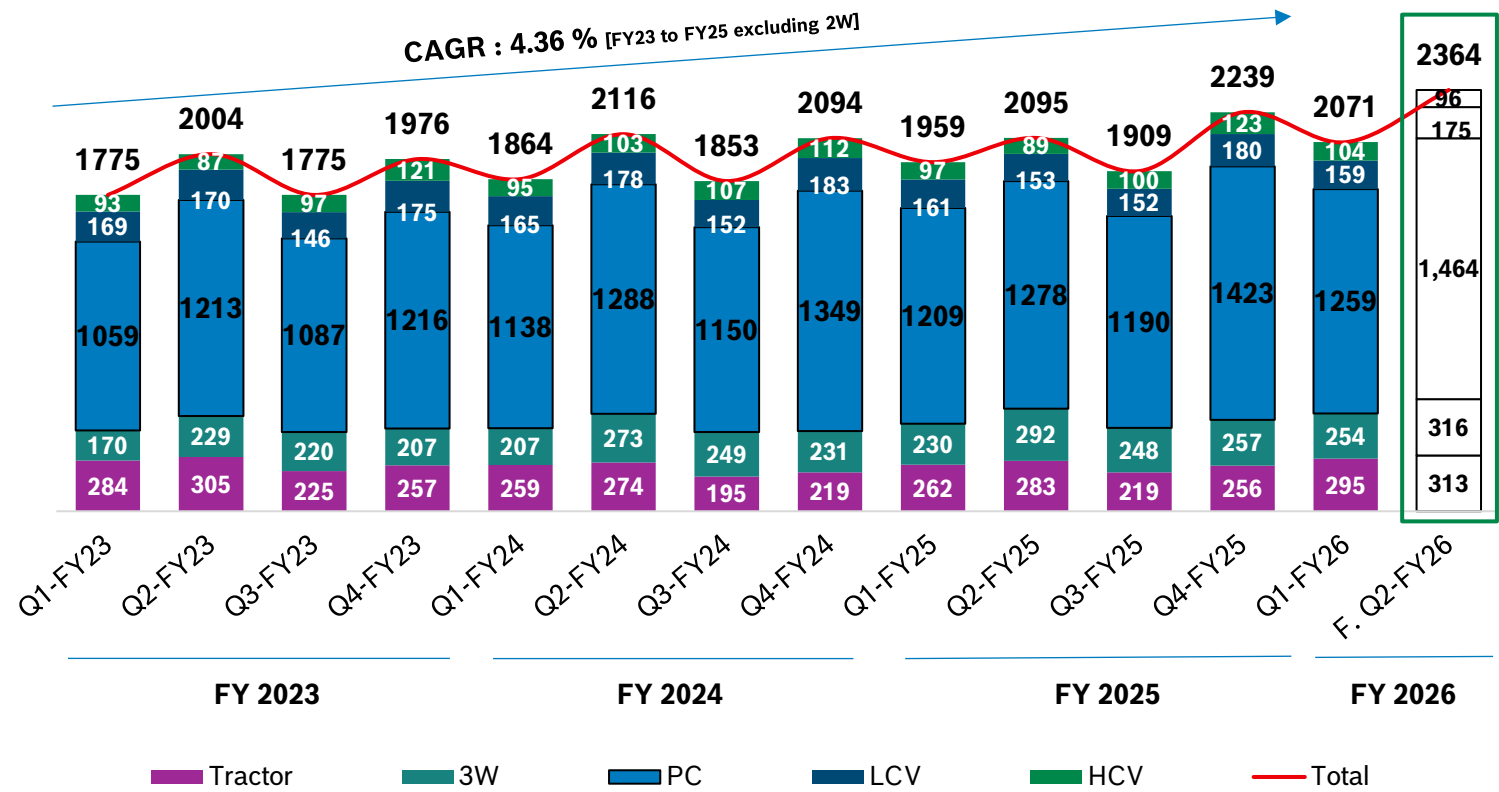
BOSCH LIMITED INVESTOR PRESENTATION

Quarterly Results June 30, 2025

August 05, 2025 | Bengaluru

Production







Volumes in '000s



| FY2025-26 Q1 | | |
|--------------|--------------------|--------------------|
| Volumes | %Change w. Q1-FY25 | %Change w. Q4-FY25 |
| 104 | 7% | -16% |
| 159 | -1% | -12% |
| 1,259 | 4% | -12% |
| 254 | 11% | -1% |
| 295 | 13% | 15% |
| Total | 6% | -8% |
| 5,960 | 0% | 1% |

The Indian auto industry posted strong YoY growth, led by early monsoon benefits in Tractors, EV momentum in 3Ws and HCV pre-buying ahead of the air-conditioning mandate. However, moderate PC saw moderate gains amid geo-political headwinds, while LCVs softened due to rising competition from 3Ws.

Automotive Market Prognosis | Production Outlook

| | Peak | FY | FY24 Actual | FY25 Actual | FY2026 Low | FY2026 High |
|---|-------|------|----------------|----------------|---------------|----------------|
|  | 5.10 | 2025 | 4.93 | 5.10 | 5.28 | 5.46 |
|  | 0.48 | 2019 | 0.42 | 0.41 | 0.41 | 0.42 |
|  | 0.68 | 2024 | 0.68 | 0.65 | 0.66 | 0.68 |
|  | 1.07 | 2023 | 0.95 | 1.02 | 1.06 | 1.08 |
|  | 1.27 | 2019 | 0.96 | 1.03 | 1.09 | 1.11 |
|  | 24.50 | 2019 | 21.79 | 24.26 | 25.77 | 26.50 |

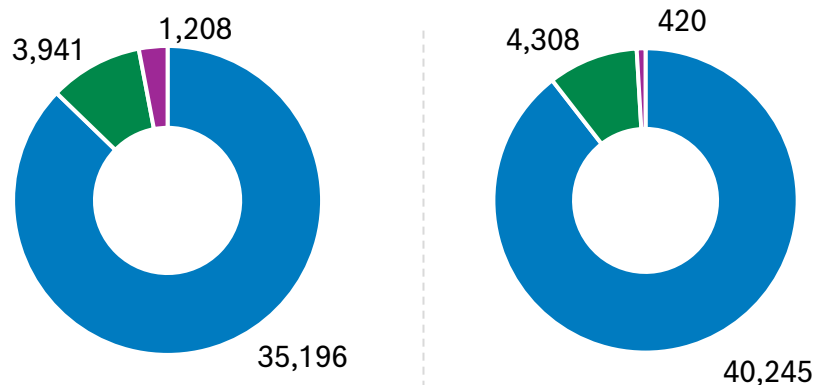
Unit of Measure in **Mio vehicles for FY (April-March)**

Sector-wise sales performance

Amounts in mINR

- Mobility solution
- Consumer Goods
- Energy & Building Technology

Q-on-Q



Apr-Jun '24

Apr-Jun '25

Apr-Jun '24 vs Apr-Jun '25 (Q-on-Q)



Mobility business has grown by 14.3% driven by growth in:

- Power Solutions by 13.7%
- Mobility Aftermarket by 5.2%
- 2-Wheeler segment by 75.4%

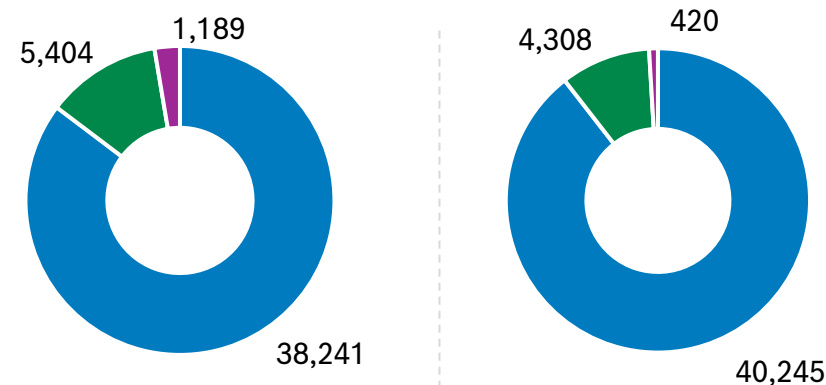


Consumer goods segment grew by 9.3%



Energy & Building Technologies business has declined by 65.3%

Q-on-SQ



Jan-Mar '25

Apr-Jun '25

Jan-Mar '25 vs Apr-Jun '25 (Q-on-SQ)



Mobility business has grown by 5.2% driven by growth in:

- Power Solutions by 4.5%
- 2-Wheeler segment by 39.2%



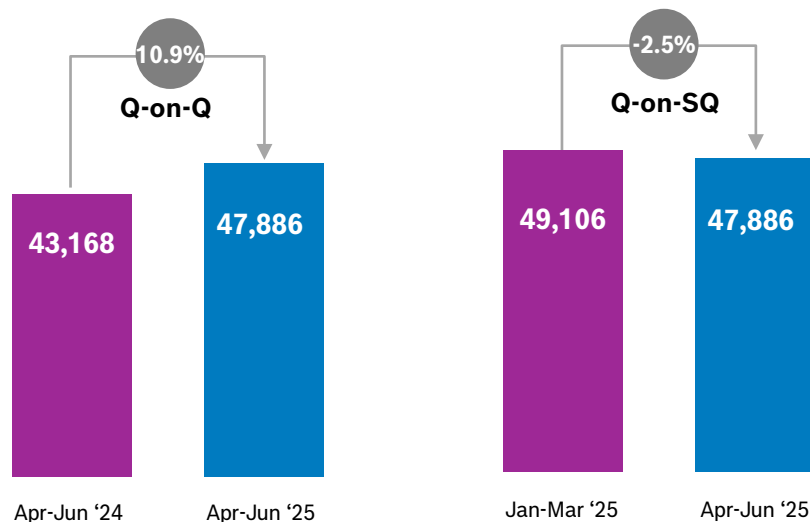
Consumer goods segment declined by 20.3%



Energy & Building Technologies business has declined by 64.7%

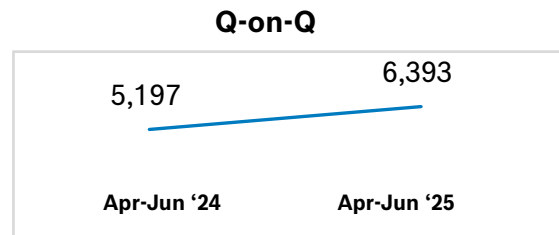
Key Financial Highlights

Amounts in mINR



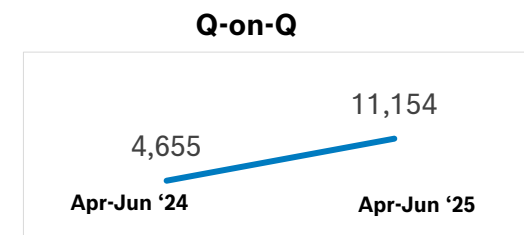
Revenue from Operations

- **Revenue from operations grew +10.9% Q-o-Q**
Driven by growth in Power Solutions by 13.7%, Mobility Aftermarket business by 5.2% and 2-Wheeler by 75.4%.
- **Revenue from operations declined -2.5% Q-on-SQ**
Driven by growth in Power Solutions by 4.5%, 2-Wheeler by 39.2% offset by decline in Building Technology business by 64.7%.



EBITDA

- **EBITDA grew +23% Q-o-Q and declined -1.2% Q-on-SQ**
Absolute growth in EBITDA is mainly driven by revenue growth and reduction in material cost.



Profit After Tax

- **Profit After Tax (PAT) grew +139.6% Q-o-Q and +101.5% Q-on-SQ**
Increase mainly on account of profit on sale of "Video solutions, Access and Intrusions and Communication systems" business.

Business Update



Vehicle Control Unit (VCU)

Electric coolant pump



Power Solutions

Bosch is collaborating with the industry to bring electric vehicles to market. Recent vehicle launches with Indian OEMs feature Bosch technologies, including the Vehicle Control Unit (VCU) and electric coolant pump.

Key Technologies by Bosch Mobility:

- **Vehicle control unit (VCU):** provides torque coordination, operation, gearshift strategies, high-voltage & low-voltage coordination, charging control, on board diagnosis, monitoring, thermal management, charge communication.
- **Electric coolant pump:** supports battery cooling requirements during fast charging, simultaneous cooling of two electric axles with optimized pump's durability, noise development, and temperature range.

2-Wheeler and Powersports

Bosch's engine management system continues to power multiple two-wheeler models in series production across multiple two-wheeler models reinforcing our shared commitment with OEM partners to enable reliable, efficient, and safer mobility for riders across India.

Our ongoing progress with OEM collaborations include Engine Management Systems like Engine Control Unit, Fuel Injector, Lambda sensor and Pressure sensor.



Engine Control Unit

Fuel Injector



Lambda sensor





THANK YOU