

Bosch Limited Post Box No:3000 Hosur Road, Adugodi Bangalore-560030 Karnataka, India Tel +91 80 67521750 www.bosch.in L85110KA1951PLC000761

21.05.2019

Corporate Relationship Department BSE Limited 1st Floor, New Trading Ring Rotunda Building Phiroze Jeejeebhoy Towers Dalal Street, Fort <u>Mumbai - 400 001</u> Scrip code:500530

The Manager Listing Department National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G Bandra-Kurla Complex Bandra (E) Mumbai – 400 051 Scrip code: BOSCHLTD

Dear Sir/Madam,

Sub: Audited (Standalone and Consolidated) Financial Results for the quarter/ year ended March 31, 2019.

This is to inform you that the Board of Directors of Bosch Limited (the "Company") at their meeting held today i.e. May 21, 2019 has *inter-alia*:

- (i) Approved the Audited Financial Statements (Standalone and Consolidated) for the year ended March 31, 2019 and the Audited Financial Results (Standalone and Consolidated) for the quarter and year ended March 31, 2019.
- (ii) Recommended a Dividend of INR 105 (Indian Rupee One Hundred and Five Only) per equity share of INR 10 each, for the financial year ended March 31, 2019.

Pursuant to Regulation 33 of the Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose the following:

- Audited Financial Results (Standalone and Consolidated) for the quarter and year ended March 31, 2019.
- 2. Auditors' Report with unmodified opinion on Audited Financial Results (Standalone and Consolidated).
- 3. The declaration with respect to unmodified opinion.
- 4. Copy of the Press Release dated May 21, 2019.

The meeting of the Board of Directors concluded at 12:45 hrs.

The 67th Annual General Meeting of the Company will be held on Friday, August 23, 2019. Register of Members & share Transfers book of the Company will be closed from August 17, 2019 to August 23, 2019 (both days inclusive).

Yours faithfully, For **Bosch Limited**

Raiesh Parte

Company Secretary & Compliance Officer Encl: as above

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Bosch Limited
Registered office : Hosur Road, Adugodi, Bengaluru- 560 030
Website: www.bosch.in, e-mail ID: investor@in.bosch.com, Tel: +91 80 67529652
CIN: L85110KA1951PLC000761

PART-I

		Consolidated					
		Quarter Ended		Year E	nded	Year ended	Year ended
Particulars	31.03.2019	31.12.2018 (Unaudited)	31.03.2018	31.03.2019	31.03.2018	31.03.2019 (Audited)	31.03.2018
Falloundis	Audited (refer note 8)		Audited (refer note 8)	(Audited)	(Audited)		(Audited)
Income							
(a) Revenue from operations (Refer Note 4)	2,74,915	3,09,550	3,15,803	12,25,791	11,87,224	12,25,791	11,87,2
(b) Other Income	16,250	17,862	15,821	59,529	51,178	59,529	51,1
Total Income (a+b)	2,91,165	3,27,412	3,31,624	12,85,320	12,38,402	12,85,320	12,38,4
Expenses							
(a) Cost of materials consumed	63,884	71,493	54,643	2,99,239	2,73,410	2,99,239	2,73,4
(b) Purchases of stock-in-trade	88,187	97,010	1,13,073	3,96,800	3,52,784	3,96,800	3,52,7
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(2,721)	3,292	1,125	(18,534)	3,950	(18,534)	3,9
(d) Excise duty on sales (Refer Note 4)				100	18,209		18,2
(e) Employee benefits expense	34,172	33,758	32,968	1,37,042	1,35,646	1,37,042	1,35,6
(f) Finance costs	314	1,015	10	1,330	330	1,330	:
(g) Depreciation and amortisation expense	11,435	10,121	12,587	40,450	46,720	40,450	46,
(h) Other expenses	39,744	61,733	44,857	1,94,890	1,93,905	1,94,890	1,93,
Total expenses	2,35,015	2,78,422	2,59,263	10,51,217	10,24,954	10,51,217	10,24,9
Profit before exceptional items and tax (1 - 2)	56,150	48,990	72,361	2,34,103	2,13,448	2,34,103	2,13,4
Exceptional Items (Refer Note 5)		24.1	9,389		9,389	2.50	9,
Profit before tax (3- 4)	56,150	48,990	62,972	2,34,103	2,04,059	2,34,103	2,04,
Tax expense							
Current tax		the surface of the		100000000		10000-000000	
(i) for the year	15,521	17,085	22,696	76,119	70,303	76,119	70,
(ii) relating to earlier year	(3,771)	(1,611)	(139)	(5,382)	(139)	(5,382)	(
Deferred tax charge/ (credit)	3,230	(21)	(2,963)	3,562	(3,177)	3,562	(3,
Total tax expense	14,980	15,453	19,594	74,299	66,987	74,299	66,
Profit for the period	41,170	33,537	43,378	1,59,804	1,37,072	1,59,804	1,37,
Share of profit of associate	-		-		-	25	
Net Profit after taxes and share of profit of Associate (7+8)	41,170	33,537	43,378	1,59,804	1,37,072	1,59,829	1,37,
Other comprehensive income, (nel of income tax) [Items that will not be reclassified to Statement of Profit and Loss]	2,363	8,174	2,884	9,969	14,153	9,969	14,
Total comprehensive income for the period (9+10)	43,533	41,711	46,262	1,69,773	1,51,225	1,69,798	1,51,3
Paid-up equity share capital (Face value of Rs 10/- each)	2,949	3,052	3,052	2,949	3,052	2,949	3,0
Reserve excluding revaluation reserves				9,09,671	9,95,080	9,08,828	9,94,3
Earnings per share (of Rs 10/- each) (weighted average)							
(a) Basic	136.5	109.9	142.1	525.2	449.1	525.2	44
(b) Diluted	136.5	109.9	142.1	525.2	449.1	525.2	44

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		nd Disclosure Req					
		Standalone				Consolidated	
Particulars		Quarter Ended		Year Ended		Year ended	Year ended
anomars	31.03.2019	31.12.2018	31.03.2018	31.03.2019	31.03.2018	31.03.2019	31.03.2018
	Audited (refer note 8)	(Unaudited)	Audited (refer note 8)	(Audited)	(Audited)	(Audited)	(Audited)
Segment Revenue							
- Automotive products	2,29,521	2,53,706	2,74,037	10.30.672	10,18,664	10,30,672	10,18,6
- Others	45,535	59,599	42,445	2.00,269	1,75,060	2,00,269	1,75,0
Total segment revenue	2,75,056	3,13,305	3,16,482	12,30,941	11,93,724	12,30,941	11,93,73
Less: Inter segment revenue	141	3,755	679	5,150	6,500	5,150	6,5
Net income from operations (Refer Note 4)	2,74,915	3,09,550	3,15,803	12,25,791	11,87,224	12,25,791	11,87,2
Segment Results							
- Automotive products	35,272	36,829	57,791	1,81,000	1,65,206	1,81,000	1,65,2
- Others	6,138	6,771	9,083	22,674	33,144	22,674	33,1
Total segment results	41,410	43,600	66,874	2,03,674	1,98,350	2,03,674	1,98,3
Less: Finance costs	314	1,015	10	1,330	330	1,330	3
Less : Unallocable corporate expenditure	1,196	11,457	18,988	27,770	35,750	27,770	35,7
Less : Exceptional item (Refer Note 5)		*:	-		9,389	-	9,3
Add : Unallocable income	16,250	17,862	15,096	59,529	51,178	59,529	51,1
Add : Profit of associate			-		22	25	
Total profit before tax	56,150	48,990	62,972	2,34,103	2,04,059	2,34,128	2,04,0
Segment Assets							
- Automotive products	4,18,940	4,19,732	3,80,775	4,18,940	3,80,775	4,18,940	3,80,7
- Others	92,192	91,962	82,872	92,192	82,872	92,192	82,8
	5,11,132	5,11,694	4,63,647	5,11,132	4,63,647	5,11,132	4,63,6
- Unallocable Assets	7,59,831	10,04,102	9,29,097	7,59,831	9,29,097	7,58,988	9,28,2
Total Assets	12,70,963	15,15,796	13,92,744	12,70,963	13,92,744	12,70,120	13,91,8
Segment Liabilities							
- Automotive products	2,66,228	3,22,966	3,00,312	2,66,228	3,00,312	2,66,228	3,00,3
- Others	65,222	62,544	62,516	65,222	62,516	65,222	62,5
	3,31,450	3,85,510	3,62,828	3,31,450	3,62,828	3,31,450	3,62,8
- Unallocable Liabilities	26,893	44,981	31,784	26,893	31,784	26,893	31,7
Total Liabilities	3,58,343	4,30,491	3,94,612	3,58,343	3,94,612	3,58,343	3,94,6



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Statement of Assets and Liabilities under Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations 2015

-	Particulars	Standalone			Consolidated		
			As at				
		31.03.2019	31.03.2018	As 31.03.2019	31.03.2018		
		(Audited)	(Audited)	(Audited)	(Audited)		
A	Assets	(/iddited)	(Addited)	(Addited)	(/tuditod)		
1.	Non-current assets						
	Property, plant and equipment	101,078	114,113	101,078	114,113		
	Capital work-in progress	64,421	31,319	64,421	31,319		
	Investment properties	16,490	17,642	16,490	17,642		
	Investments in subsidiary and associate	1,760	1,760	907	882		
	Financial assets		10				
	() Investments	379,908	429,387	379,908	429,387		
	(ii) Loans	10,626	11,000	10,626	11,000		
	Deferred tax assets	45,962	49,049	45,962	49,049		
	Other non-current assets	6,404	5,010	6,404	5,010		
	Total non-current assets	626,649	659,280	625,796	658,402		
2.	Current assets		1				
	Inventories	144,430	122,580	144,430	122,580		
	Financial assets						
	(i) Investments	23,707	92,893	23,707	92,893		
	(ii) Trade receivable	156,752	161,560	156,752	161,560		
	(iii) Cash and cash equivalents	20,320	36,330	20,320	36,330		
	(iv) Bank balances other than (iii) above	104,952	152,450	104,962	152,460		
	(v) Loans (vi) Other financial assets	45,870 90,870	36,470 91,810	45,870 90,870	36,470 91,810		
	Other current assets	57,413	39,371	57,413	39,371		
	Total current assets	644,314	733,464	644,324	733,474		
	Total assets (1+2)	1,270,963	1,392,744	1,270,120	1,391,876		
		1,1,1,0,000	1,002,144				
в	Equity and Liabilities						
1.	Equity						
	Equity share capital	2,949	3,052	2,949	3,052		
	Other equity						
	() Reserves and surplus	829,171	922,980	828,328	922,112		
	(ii) Other reserves	80,500	72,100	80,500	72,100		
	Total equity	912,620	998,132	911,777	997,264		
2.	Liabilities						
-	Non-current liabilities						
	Financial liabilities						
	(i) Other financial liabilities	1,071	660	1,071	660		
	Provisions	34,163	42,040	34,163	42,040		
	Total non-current liabilities	35,234	42,700	35,234	42,700		
	Current liabilities						
	Financial liabilities						
	(i) Trade payables)		
	total outstanding dues to micro enterprises and small enterprises	6,193	3,950	6,193	* 3,950		
	total outstanding dues of creditors other than micro	0,100	0,000	5,.00	-,		
	enterprises and small enterprises	152,656	198,360	152,656	198,360		
	(ii) Other financial liabilities	51,885	42,370	51,885	42,370		
	Provisions	71,752	74,500	71,752	74,500		
	Current tax liabilities	1,579	9,061	1,579	9,061		
	Other current liabilities	39,044	23,671	39,044	23,671		
	Total current liabilities	323,109	351,912	323,109	351,912		
	Total liabilities	358,343	394,612	358,343	394,612		
	Total equity and liabilities (1+2)	1,270,963	1,392,744	1,270,120	1,391,876		

Notes :

1 The above statements were reviewed by the Audit Committee and approved by the Board at their meeting held on May 21, 2019.

2 The Board of directors at the meeting held on May 21, 2019 recommended a final dividend of Rs. 105/- per Equity share for the year (previous period Rs.100/- per Equity share), subject to approval of shareholders.

3 Effective April 1, 2018, the Company has adopted Ind AS 115 'Revenue from Contracts with Customers'. The Company applied cumulative catch up transition method to the contracts outstanding as at April 1, 2018 and accordingly debited Rs. 2,800 Lakhs (net of tax) to the opening reserves.

4 The Government of India introduced the Goods and Services Tax (GST) with effect from July 01, 2017. GST is collected on behalf of the Government and no economic benefit flows to the entity, consequently revenue for the quarter and year ended March 2019, quarter ended December 31, 2018, quarter ended March 31, 2018 is presented net of GST. Accordingly, the gross sales figures for the quarter and year ended are not comparable with the previous periods presented in the results. Gross sales and net sales (net of excise duty) for these periods are mentioned below:

Revenue from operations		Standalone					
	Quarter Ended			Year Ended		Year ended	Year ended
	31.03.2019	31.12.2018	31.03.2018	31.03.2019	31.03.2018	31.03.2019	31.03.2018
	Audited (refer note 8)	(Unaudited)	Audited (refer note 8)	(Audited)	(Audited)	(Audited)	(Audited)
Revenue from operations	274,915	309,550	315,803	1,225,791	1,187,224	1,225,791	1,187,224
Excise duty	-		-	-	(18,209)	-	(18,209)
Revenue from operations (Net of excise duty)	274,915	309,550	315,803	1,225,791	1,169,015	1,225,791	1,169,015

5 The Government of India, vide notification No.S-42012/02/2016-SS-II dated March 29, 2018, had increased the maximum amount of gratuity payable to an employee under the Payment of Gratuity (Ammendment) Act, 1972 from rupees ten lakhs to rupees twenty lakhs. The impact of this on past service cost had been disclosed as exceptional item for the quarter and year ended March 31, 2018.

6 During the current year, pursuant to the appropriate approvals, the Company had made an offer for buy back and accordingly bought back 1,027,100 fully paid-up equity shares of the Company at a price of Rs. 21,000 per share for an aggregate amount of Rs. 215,691 lakhs and has extinguished such equity shares. The Company has utilized general reserve amounting to Rs. 215,588 lakhs for the buyback of its shares. In accordance with Section 69 of the Companies Act, 2013, the Company has created a capital redemption reserve amounting to Rs 103 lakhs equal to the nominal value of the shares bought back, as an appropriation from the general reserve.

7 The Company has entered into a joint venture agreement with Prettl India Private Limited on March 20, 2019 for the purpose of carrying out business of manufacturing /assembly and supply of mechanical and electro mechanical components and assemblies for automobile industries. The joint venture company - Prebo Automotive Private Limited is incorporated on May 8, 2019.

8 The figures of the last quarter are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year.

Place : Bengaluru Date : May 21, 2019

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(Soumitra Bhattacharya Managing Directo

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INDEPENDENT AUDITOR'S REPORT TO THE BOARD OF DIRECTORS OF BOSCH LIMITED

- 1. We have audited the Standalone Financial Results ("Results") of **BOSCH LIMITED** ("the Company") for the year ended March 31, 2019 included in the accompanying Statement of Financial Results for the quarter and year ended March 31, 2019 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been compiled from the related standalone Ind AS financial statements which has been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder ('Ind AS') and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such standalone financial statements.
- 3. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.

- 4. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
 - (i) is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and
 - (ii) gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net profit, total comprehensive income and other financial information of the Company for the year ended March 31, 2019.

5. The Statement includes the results for the Quarter ended March 31, 2019 being the balancing figure between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

J. Lundersan

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S. Sundaresan Partner (Membership No.25776)

Bengaluru, May 21, 2019

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Chartered Accountants Prestige Trade Tower, Level 19 46, Palace Road, High Grounds Bengaluru - 560 001 Karnataka, India

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INDEPENDENT AUDITORS' REPORT TO THE BOARD OF DIRECTORS OF BOSCH LIMITED

- We have audited the Consolidated Financial Results ("Results") of **BOSCH LIMITED** ("the Parent") and its subsidiary (the Parent and its subsidiary together referred to as "the Group") and its share of the profit of its associate for the year ended March 31, 2019 included in the accompanying Statement of Financial Results for the quarter and year ended March 31, 2019 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Board of Directors, has been compiled from the related consolidated financial statements which has been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder ("Ind AS") and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such consolidated financial statements.
- 3. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Parent's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Parent's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.

- 4. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
 - a. includes the results of the following entities:
 1) MICO Trading Private Limited, wholly owned subsidiary
 2) Newtech Filter India Private Limited, associate

Regd. Office: Indiabulls Finance Centre, Tower 3, 27th - 32nd Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai - 400 013, Maharashtra, India. (LLP Identification No. AAB-8737)

- b. is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and
- c. gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net profit, total comprehensive income and other financial information of the Group for the year ended March 31, 2019.

For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

J. Lunderesan

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S. Sundaresan Partner (Membership No.25776)

Bengaluru, May 21, 2019

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Press release



Annual press conference 2019 Bosch Limited reports double-digit PAT growth for FY 2018-19

- ▶ Investment increased by 29.7 percent to INR 597 crores in 2018-19
- Total revenue from operations grew by 4.9 percent to INR 12,258 crores
- The Net Profit after Tax (PAT) is 1,598 crores, an increase of 16.6 percent over the previous year
- Dividend of INR 105 per share proposed
- Bosch to reduce carbon footprint to zero at its 400 locations around the globe by 2020

Bengaluru – Bosch Limited, a leading supplier of technology and services, ended its fiscal year 2018-19 with a total revenue from operations of INR 12,258 crores (1.49 billion euros), thus registering an increase of 4.9 percent compared to the previous fiscal year. "Bosch India remains focused on achieving a sustainable and profitable growth. Through targeted investments, infrastructural developments within the organization and adaptation of technology we look to secure our business in challenging times for the automotive industry in the country," said Soumitra Bhattacharya, Managing Director, Bosch Ltd.

The Profit Before Tax (PBT) grew by 14.7 percent to INR 2,341 crores, or 19.1 percent of total revenue from operations. The profit growth was mainly due to improved operational efficiency, investment income as well as one time exceptional expense in pervious year. The Net Profit after Tax (PAT) increased by 16.6 percent to 1,598 crores in fiscal 2018-19. There were major investments made last year, summing upto approx. INR 597 crores in 2018-19. Bosch Limited had an average employee strength of 9,400 in 2018.

In the quarter ending on March 31, 2019, Bosch Limited posted a total revenue from operations of INR 2,749 crores, thus registering a decrease of 12.9 percent compared to the same quarter of the previous fiscal year. The PBT for the last quarter of 2018-19 stood at INR 561 crores, 20.4 percent of total revenue from operations compared to 19.9 percent of the same quarter of the previous year.

Bosch Limited Post Box No 3000 Hosur Road Adugodi Bangalore- 560 030 Karnataka-India E-mail uday.philip@in.bosch.com Phone +91 9972975291 Corporate Communications, Brand Management, and Sustainability: Mr. Ameet Shashikant Rele www.bosch-press.com May 21, 2019 Corp/C/CGR-IN CIN: L85110KA1951PLC000761 The decline in profit is mainly attributable to the lower sales volume in view of negative market sentiments and an unfavorable development of exchange rates. PAT stood at 15 percent of total revenue from operations compared to 13.7 percent of the last quarter of previous year. "The results in the last quarter of fiscal 2018-19 must be contextualized within the predominant weakness of the overall automotive market. Bosch Limited has always been at the forefront of integrated automotive solutions and we are currently supporting our customers in developing vehicles that are compliant with BS VI emission standards from April 2020 on as per the ruling of the Supreme Court", Bhattacharya said.

Total revenue of Bosch Limited's Mobility Solutions Business sector decreased by 15.7 percent in the quarter ending on March 31, 2019. Within this business sector, total revenue of the Powertrain division declined by 19.2 percent. Exports as well as the domestic Mobility Solutions business witnessed a decline of 6.3 percent and 16.4 percent respectively on account of poor market sentiments. The overall automotive industry is facing significant market, technological, and regulatory headwinds. The Bosch Beyond Mobility business sectors have shown a mixed performance of profit and revenue loss in the last financial year.

Bosch business development in 2018-19

Bosch Limited's Mobility Solutions business sector increased the total revenue by 3.3 percent in 2018-19, based on positive business sentiments during the first two quarters of the fiscal year. Domestic sales increased by 4.0 percent while export sales decreased by 4.5 percent. Within the Mobility Solutions business, the Powertrain Solutions division registered a moderate growth of 2.4 percent driven by the overall automotive market development during the fiscal year. Aside from Mobility Solutions, Energy and Building Technologies, and machine building division, posted a double-digit growth and registered overall growth of 16.4 percent.

Considering the company's performance, the Board of Directors recommended a dividend of INR 105 per share for this twelve-month period.

Outlook 2019-20: Growth despite decline in automotive market

Speaking about the outlook for the upcoming fiscal year, Bhattacharya commented: "India's mobility sector is rapidly transforming and it is assumed to experience a significant growth with electric mobility in coming years. The Indian automotive components industry is to become the third-largest in the world by

Bosch Limited Post Box No 3000 Hosur Road Adugodi Bangalore- 560 030 Karnataka-India E-mail uday.philip@in.bosch.com Phone +91 80 675 21340 Corporate Communications, Brand Management, and Sustainability: Mr. Ameet Shashikant Rele www.bosch-press.com 2025. This fiscal year 2019-20 Bosch will be seen to contribute significant innovations to the industry. The company is preparing for the future of digital transformation by embracing IoT and boosting the Mobility Solutions business sector."

Bosch has always been committed to deliver the best-in-class automotive solutions. As India gears up to achieve BS-VI implementation from April 2020 onwards and adopt electromobility solutions built for Indian conditions, Bosch is ready to support the implementation of these norms with innovative mobility solution plans. The company is shaping the future of connected, automated, and electric driving by combining expertise in hardware and software. The company's continuous contribution and growth in building innovative mobility solutions is a result of its unwavering commitment to solving problems that will benefit society.

Bosch Group outlook 2019: climate action and air-quality measures

The Bosch Group expects global economic development to be subdued in 2019. Despite the difficult environment in industries and regions that are important for the company, Bosch expects its sales in the current year to slightly exceed their 2018 levels. Regardless of the short-term prospects, the company is intensifying its efforts to combat climate change and improve air quality.

Bosch India is pursuing carbon neutrality by tapping locally available, natural sources of energy. The Nashik plant has around 50,000 solar panels generating close to 20 percent of the power required. Bidadi plant is also covering around 30 percent of its energy needs with a photovoltaic. Rain water is also being harvested at this location, which runs into a small lake to replenish the water supply for the local population.

"Climate change is not science fiction; it's really happening. If we are to take the Paris Agreement seriously, then climate action needs to be seen not just as a long-term aspiration. It needs to happen in the short term," said Dr. Volkmar Denner, chairman of the board of management of Robert Bosch GmbH, at the annual press conference in Renningen, Germany. "We're also committed to meeting public demand for good air quality in cities. As an innovation leader, we want to deliver technological solutions to ecological problems." This is why, on the one hand, Bosch is intensifying its already successful efforts to reduce its CO₂ output. "We will be the first major industrial enterprise to achieve the ambitious goal of carbon neutrality in a little over a year," Denner announced. "All 400 Bosch locations across the globe will be carbon neutral from 2020." On the other hand, Bosch is also pursuing an ambitious target when it

Bosch Limited Post Box No 3000 Hosur Road Adugodi Bangalore- 560 030 Karnataka-India E-mail uday.philip@in.bosch.com Phone +91 80 675 21340 Corporate Communications, Brand Management, and Sustainability: Mr. Ameet Shashikant Rele www.bosch-press.com comes to air quality: "We want to reduce air pollution from traffic to virtually zero. To do this, we're looking beyond the car's hood," Denner said. In this endeavor, the company will be basing its activities on three pillars: it is developing lowpollutant powertrain technologies, working with municipal governments on projects to maintain steady traffic flow, and implementing a company mobility management system at its own locations.

Contact persons for press inquiries:

Mr. Uday Philip Phone: +91 80 675 21340 Uday.Philip@in.bosch.com

About Bosch in India

In India, Bosch is a leading supplier of technology and services in the areas of Mobility Solutions, Industrial Technology, Consumer Goods, and Energy and Building Technology. Additionally, Bosch has in India the largest development center outside Germany, for end to end engineering and technology solutions. The Bosch Group operates in India through twelve companies, viz, Bosch Limited, Bosch Chassis Systems India Private Limited, Bosch Rexroth (India) Private Limited, Robert Bosch Engineering and Business Solutions Private Limited, Bosch Automotive Electronics India Private Limited, Bosch Electrical Drives India Private Limited, BSH Home Appliances Private Limited, Automotive India Private Limited, Robert Bosch Automotive Steering Private Limited, Automobility Services and Solutions Private Limited, Newtech Filter India Private Limited and Mivin Engg.Technologies Private Limited. In India, Bosch set-up its manufacturing operation in 1951, which has grown over the years to include 18 manufacturing sites, and seven development and application centers. Bosch Group in India employs over 31,000 associates and generated consolidated revenue of about ₹.21,450 crores*

(2.66 billion euros) in 2018 of which $\overline{\ast}$. 15,824 crores*(1.96 billion euros) from third party. The Group in India has close to 18,000 research and development associates.

In India, Bosch Limited is the flagship company of the Bosch Group. It earned revenue of over ₹. 12,460 crores (1.54 billion euros) in 2018. Additional information can be accessed at <u>www.bosch.in</u>

About Bosch Group

The Bosch Group is a leading global supplier of technology and services. It employs roughly 410,000 associates worldwide (as of December 31, 2018). The company generated sales of 78.5 billion euros in 2018. Its operations are divided into four business sectors: Mobility Solutions, Industrial Technology, Consumer Goods, and Energy and Building Technology. As a leading IoT company, Bosch offers innovative solutions for smart homes, smart cities, connected mobility, and connected manufacturing. It uses its expertise in sensor technology, software, and services, as well as its own IoT cloud, to offer its customers connected, cross-domain solutions from a single source.

The Bosch Group's strategic objective is to create solutions for a connected life. Bosch improves quality of life worldwide with products and services that are innovative and spark enthusiasm. In short, Bosch creates technology that is "Invented for life." The Bosch Group comprises Robert Bosch GmbH and its roughly 460 subsidiary and regional companies in over 60 countries. Including sales and service partners, Bosch's global manufacturing, engineering, and sales network covers nearly every country in the world. The basis for the company's future growth is its innovative strength. At nearly 130 locations across the globe, Bosch employs some 68,700 associates in research and development.

Additional information is available online at <u>www.bosch.com</u>, <u>www.iot.bosch.com</u>, <u>www.bosch-press.com</u>, <u>www.twitter.com/BoschPresse</u>.

Bosch Limited Post Box No 3000 Hosur Road Adugodi Bangalore- 560 030 Karnataka-India E-mail uday.philip@in.bosch.com Phone +91 80 675 21340 Corporate Communications, Brand Management, and Sustainability: Mr. Ameet Shashikant Rele www.bosch-press.com



Bosch Limited Post Box No:3000 Hosur Road, Adugodi Bangalore-560030 Karnataka, India Tel +91 80 67521750 www.bosch.in L85110KA1951PLC000761

21.05.2019

Corporate Relationship Department BSE Limited 1st Floor, New Trading Ring Rotunda Building Phiroze Jeejeebhoy Towers Dalal Street, Fort <u>Mumbai – 400 001</u> Scrip code:500530 The Manager Listing Department National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G Bandra-Kurla Complex Bandra (E) Mumbai – 400 051 Scrip code: BOSCHLTD

Dear Sir/Madam,

<u>Sub:</u> Declaration in terms of Regulation 33 (3) (d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended.

We confirm that pursuant to the provisions of Regulation 33(3)(d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended by the SEBI notification no. SEBI/LAD-NRO/GN/2016-17/001 dated 25.05.2016 and SEBI Circular No. CIR/CFD/CMD/56/2016 dated 27.05.2016, Auditor's Report on Annual Audited (Standalone and Consolidated) Financial Results of the Company for the financial year ended 31.03.2019, issued by the Statutory Auditors of the Company is with unmodified opinion.

For Bosch Limited

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S C Srinivasan Chief Financial Officer





Corporate Relationship Department BSE Limited 1st Floor, New Trading Ring Rotunda Building, P.J. Towers Dalal Street, Fort <u>Mumbai- 400 001</u> The Manager, Listing Department National Stock Exchange of India Ltd Exchange Plaza, C-1, Block G Bandra-Kurla Complex Bandra (E) Mumbai – 400 051 Bosch Limited Post Box No:3000 Hosur Road, Adugodi Bangalore-560030 Karnataka, India Tel +91 80 67521750 www.boschindia.com PAN: AAACM9840P CIN: L85110KA1951PLC000761

21.05.2019

Dear Sirs,

Sub: Outcome of the Board Meeting

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

At the meeting of the Board of Directors held today, the Board has decided the following:

(a) Sale of Packaging Machinery Business

This is with reference to our intimation to the Stock Exchanges dated June 29, 2018, vide which we had enclosed a press release by Robert Bosch GmbH, holding company regarding its decision to sell the Packaging Machinery Business.

We wish to inform that the Board at its Meeting held today approved in principle the sale and transfer of the Packaging Machinery Business (PA-IN) to a subsidiary (which is being incorporated) of Robert Bosch Packaging Technology GmbH, which in turn is a subsidiary of Robert Bosch GmbH, our holding company.

The Board of Directors have approved the sale of PA-IN business as a "going concern" and on a slump sale basis for a lump sum consideration of Rs.1446 million. In case the global packaging business transaction get executed within the next 18 months and results in a higher implicit price for PA-IN, there will be an additional contingent consideration payable to the Company.

The proposed transfer, being a related party transaction under section 188 of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, is subject to approval of the shareholders. The said transaction is also subject to requisite approvals from statutory and regulatory authorities, if any.

Please find enclosed disclosures pursuant to Regulation 30 of the Listing Regulations read with SEBI Circular CIR/CFD/CMD/4/2015 dated September 09, 2015 as Annexure- 1 to this letter for sale of business as mentioned above.



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(b) Closure of "Thermo-technology Business"

At the meeting of the Board of Directors held today, the Board has decided to close "Thermotechnology Business".

This business was established in 2011 and has not been profitable since beginning in India. Overall revenue from this business is small and not material. Considering the business competitiveness and market attractiveness, the Company doesn't find this business as viable. Overall, it is a highly fragmented market with very high competition from unorganized players.

Please find enclosed disclosures pursuant to Regulation 30 of the Listing Regulations read with SEBI Circular CIR/CFD/CMD/4/2015 dated September 09, 2015 as Annexure-2 to this letter for closure of business as mentioned above.

Yours faithfully, for Bosch Limited,

Rajesh Parte (Company Secretary & Compliance Officer)



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Disclosure under SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015

ANNEXURE-1

Disclosure for the Sale of Packaging Machinery Business

The amount and				(Rs. in mio)						
percentage of	SI No	Particulars	Net worth	Turnover						
turnover or revenue	1	Bosch Limited	91,262	122,579						
or income and net	2	Packaging Machinery(PA)	NA	1,659						
worth contributed by	3	Percentage (PA)	NA	1.4%						
such unit or division of the listed entity during the last financial year*	*Last Fi	*Last Financial Year: April 01, 2018 to March 31, 2019								
Date on which the agreement for sale has been entered into	of an Ordinary Resolution. The Business Transfer Agreement would be									
The expected date of completion of sale/disposal										
Consideration received from such sale/disposal	The consideration for the proposed sale and transfer of PA-IN business shall be Rs. 1446 million, subject to adjustment to working capital values between the date of valuation 21.05.2019 and the date of effective sale of PA-IN. In case the global PA transaction gets executed within the next 18 months and results in a higher implicit price for PA-IN, there will be an additional contingent consideration payable to the Company.									
Brief details of the buyers and whether any of the buyers belong to the promoter	The same is being incorporated. The proposed buyer would be incorporated as a subsidiary of Robert Bosch Packaging Technology GmbH, Germany, which in turn is a									



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group/group	subsidiary of Robert Bosch GmbH, Germany - holding company of the
companies. If yes, details thereof	Company.
Whether the transaction would fall within related party transactions? If yes, whether the same is done at "arm's length"?	Yes The consideration approved by the Board is Rs. 1446 million which is equivalent to the enterprise value recommended by Mr. Chinmaya A M Partner, Guru & Jana chartered Accountants- Registered Valuers and KPMG India Private Limited, Independent Valuers. Ernst & Young Merchant Banking services LLP vide their fairness opinion have opined that the said valuation is fair.
Area(s) of business of the entity(ies)	The Seller Bosch Limited has its presence across sectors such as mobility solutions, industrial technology, consumer goods, and building and energy technology. It manufactures and trades products as diverse as diesel and gasoline fuel injection systems, automotive aftermarket products, starter motors and generators, special purpose machines, packaging machines, electric power tools, security systems, and industrial and consumer energy products and solutions.
	<u>The Buyer</u> The buyer is to be incorporated as a subsidiary of Robert Bosch Packaging Technology GmbH, and would be engaged in the business of Packaging Machinery Business.
Rationale of the proposed Slump sale	Robert Bosch GmbH vide its press release dated June 29, 2018 informed that it intends to realign its Packaging Machinery Business ("PA"). The proposed slump sale of the India business is a pre-requisite to be a part of the global re-alignment.
	PA Business globally is characterized by tough competition and cost pressure. Packaging technology is not a core Bosch business. Due to dependence on PA global for technology and Intellectual Properties (IP), local business cannot be run profitably on standalone basis. Packaging division in India operates in a very competitive environment, competing with Small and Medium Enterprise (SME's) with structural advantages. Even the margins in this business are very low. Hence, it has been thought fit to globally re-align the said business by seeking a joint venture partner or a buyer for opening up additional growth potential and enabling further

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21.05.2019 Page 5 of 6

	expansion of international presence. The proposed re-alignment would enable the global PA business additional growth opportunities.				
	The PA Business in India ("PA-IN") constitutes approximately 1.4% of the total business of the Company.				
~	The sale of PA-IN is in line with the global realignment, will allow the Company to sharpen its focus on transformation of the Bosch Group and its future digitalization strategy, including the internet of things and to pool its resources accordingly. The transfer of PA-IN business may enable Bosch Ltd. to increase the overall profitability.				
Brief details of change in the shareholding pattern (if any) of the listed entity	There would be no change in the shareholding of the Company consequent to the proposed transaction.				



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21.05.2019 Page 6 of 6

ANNEXURE-2

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Disclosure for the closure of Thermo-technology Business

Date of such binding agreement, if any entered for sale of such unit/division, if any							
Amount & Percentage of turnover or	(Rs. in Mio)						
revenue or income and Net worth of the listed entity contributed by such unit or division during last financial	SI No	Particulars	Net worth	Turnover			
year	1	Bosch Limited	91,262	122,579			
,	2	Thermo-technology (TT)	NA	285			
	3	Percentage (TT)	NA	0.2%			
Date of closure or estimated time of closure	*Last Financial Year: April 01, 2018 to March 31, 2019 Closure is with immediate effect. However, for next few months, ramp down activities will take place. In addition, Company will continue to provide spare parts and service for Thermo-technology Business offerings for next 5 years						
Reasons for Closure	This business was established in 2011 and has not be profitable since beginning in India. Overall revenue for this business is small and not material. Considering business competitiveness and market attractiveness, Company doesn't find this business as viable. Overall, a highly fragmented market with very high competi from unorganized players.						

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